# Trends in Online Foreign Influence Efforts

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### What is a Foreign Influence Effort (FIE)?



#### Three criteria:

- 1. Foreign, i.e. attempt by country A to project content in country B
- Deceptive, i.e. masquerading as organic to country B
- 3. Political, i.e. clearly identifiable objective

#### 53 FIE against 24 different countries since 2014

- 72% by Russia, most others by Iran
- Russian efforts: 14 vs. US, 3 vs. UK, 2 each vs. Australia, Germany, Netherlands, and Ukraine, and 1 each in 14 other countries
- Mean duration 2.2 years
- Wide variety of political goals
- At least 41 other influence efforts that met only some criteria



### FIE Example



#### Project Lakhta (2014-present by Russia)

- Campaign to exploit social media platforms to influence politics in US,
   EU, Ukraine, and Russia, among others
- Goals for US:
  - "spread distrust towards candidates for political office and political system in general"
  - "political intensity through supporting radical groups"
  - "effectively aggravate the conflict between minorities and the rest of the population"
- IRA + 11 other Russian agencies involved
- Create fictitious personae across range of platforms



### Influence Effort Example

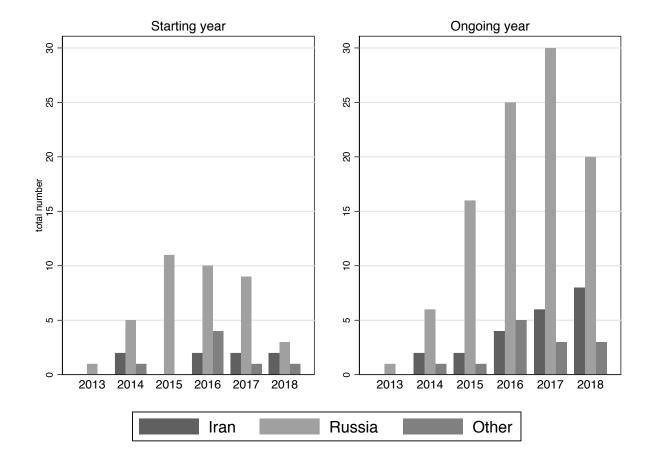


- In 2016, the Russian Federation operated a military intelligence agency called the Main Intelligence Directorate of the General Staff ("GRU"). The GRU had multiple units, engaged in cyber operations.
- Antonov and others were GRU officers conspired to gain unauthorized access (to "hack") into the computers of U.S. persons and entities involved in the 2016 U.S. presidential election.
- Beginning in or around June 2016, the Conspirators staged and released tens of thousands of the stolen emails and documents. They did so using fictitious online personas, including "DCLeaks" and "Guccifer 2.0.



### Trends Over Time by Country

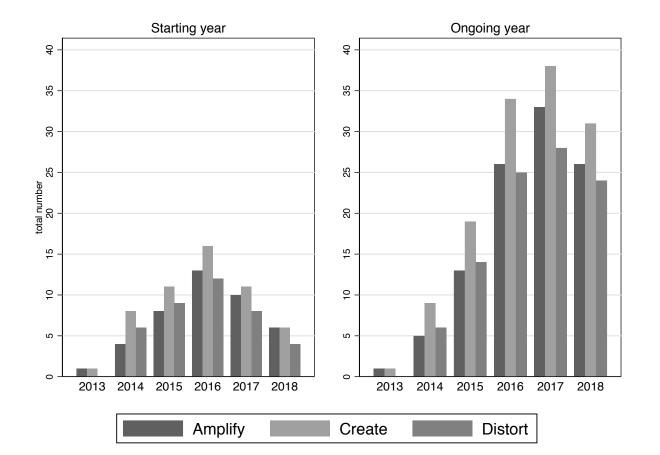






### Trends Over Time by Approach







2013 2014 2015 2016 2017 2018

### Trends in Strategy



Panel A: Total number of attacks per strategy

Defame Persuade Shift agenda

Shift agenda

Persuade Shift agenda

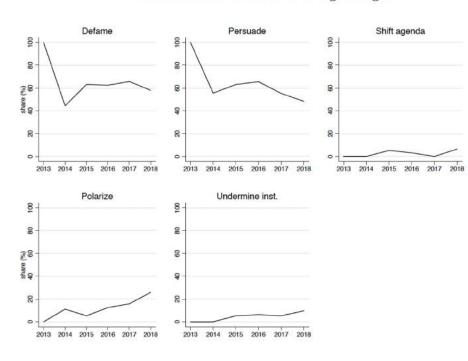
Defame Persuade Shift agenda

Defame Persuade Shift agenda

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2013 2014 2015 2016 2017 2018

Panel B: Share of attacks involving strategies





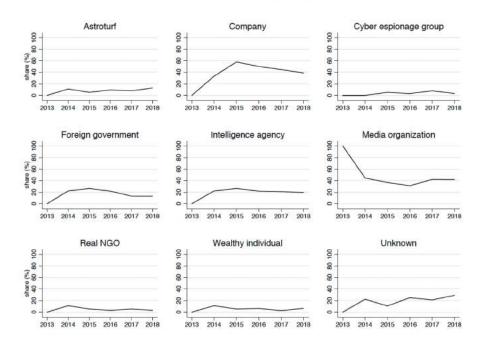
#### Trends in Actors



Panel A: Total number of attacks per actor

Astroturf Cyber espionage group Company 50 10 2013 2014 2015 2016 2017 2018 2014 2015 2016 2017 2018 2014 2015 2016 2017 Media organization Foreign government Intelligence agency 들은. 2013 2014 2015 2016 2017 2018 2014 2015 2016 2017 2018 2015 2016 2017 2018 Real NGO Wealthy individual Unknown 50 10 15 2013 2014 2015 2016 2017 2018 2013 2014 2015 2016 2017 2018 2014 2015 2016 2017

Panel B: Share of attacks involving actors



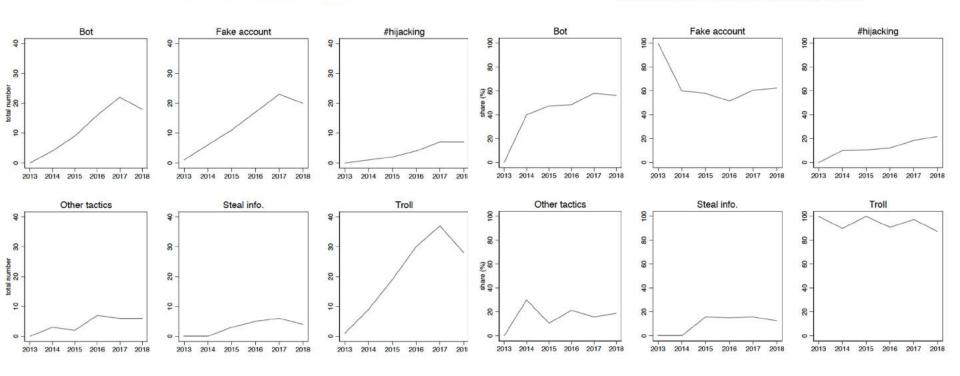


### **Trends in Tactics**



Panel A: Total number of attacks

Panel B: Share of attacks involving tactics





### Policy Response by Targeted EU Countries

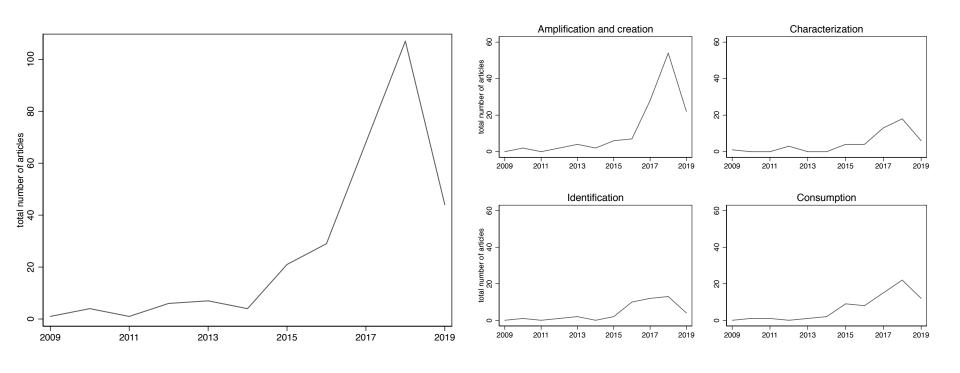


Country	Number of FIEs	Response on Election Security
UK	6	<ul><li>Effort to help political parties to secure their systems.</li><li>NCSC established a "fake news unit"</li></ul>
Germany	3	<ul> <li>New military units to address information warfare</li> <li>Legal reforms to give platforms 24 hours to remove designated types of content</li> </ul>
France	3	<ul> <li>New laws around online content with emergency powers during election periods</li> </ul>
Netherlands	3	- Shifted all elections to paper ballot
Austria	1	- No legal changes, though judges have enjoined specific content on Facebook
Italy	1	<ul><li>New military command for cyber security</li><li>Civic education program and online paper for fake news</li></ul>
Poland	1	- New military command for cyber security



# Research Attention (>326 articles to date)







## Remaining Hard Challenges



- Observation on private services (e.g. Signal, WhatsApp)
- How content was spread after viewing
- Mechanisms through which promoted stories shape beliefs
- Impact of influence efforts on real-world political behavior